

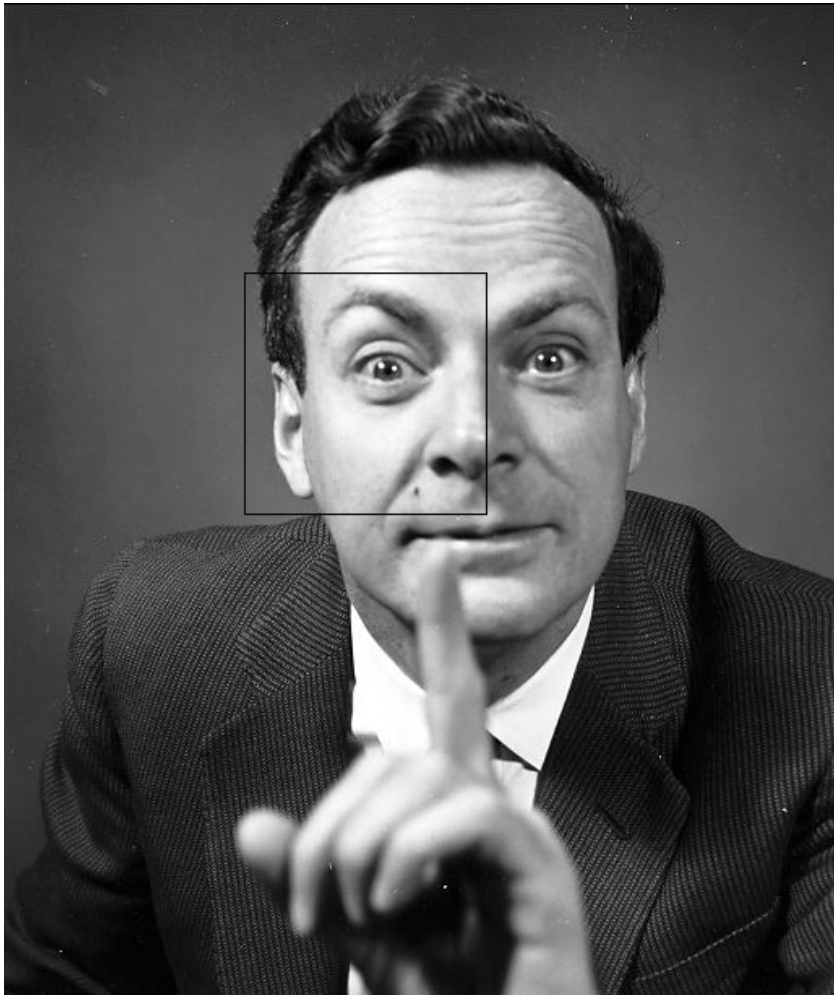
# To Cloud or Not To.

An exploration of the economics  
of clouds and cyber-security.

Radu  
Sion



# Feynman Moment

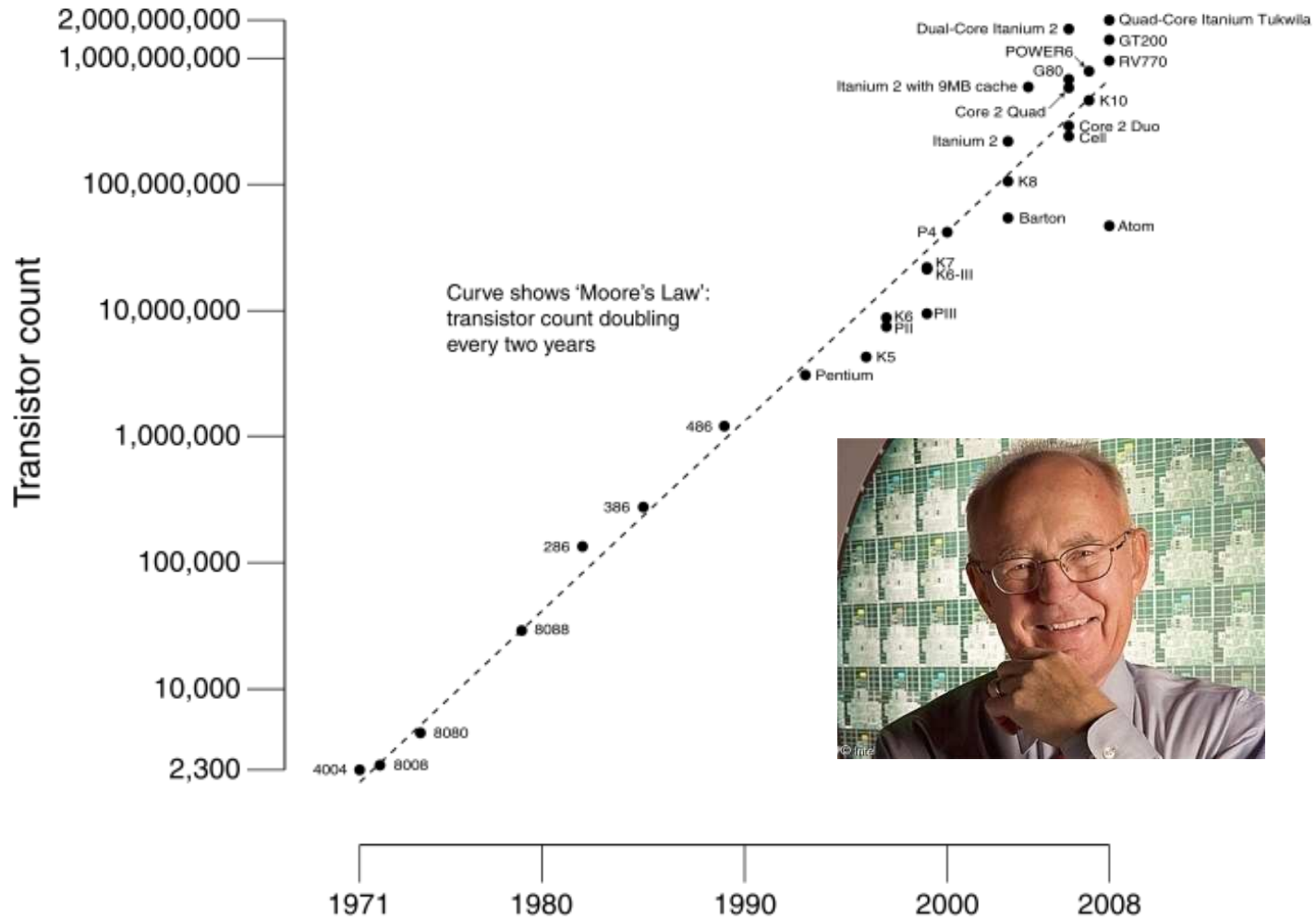


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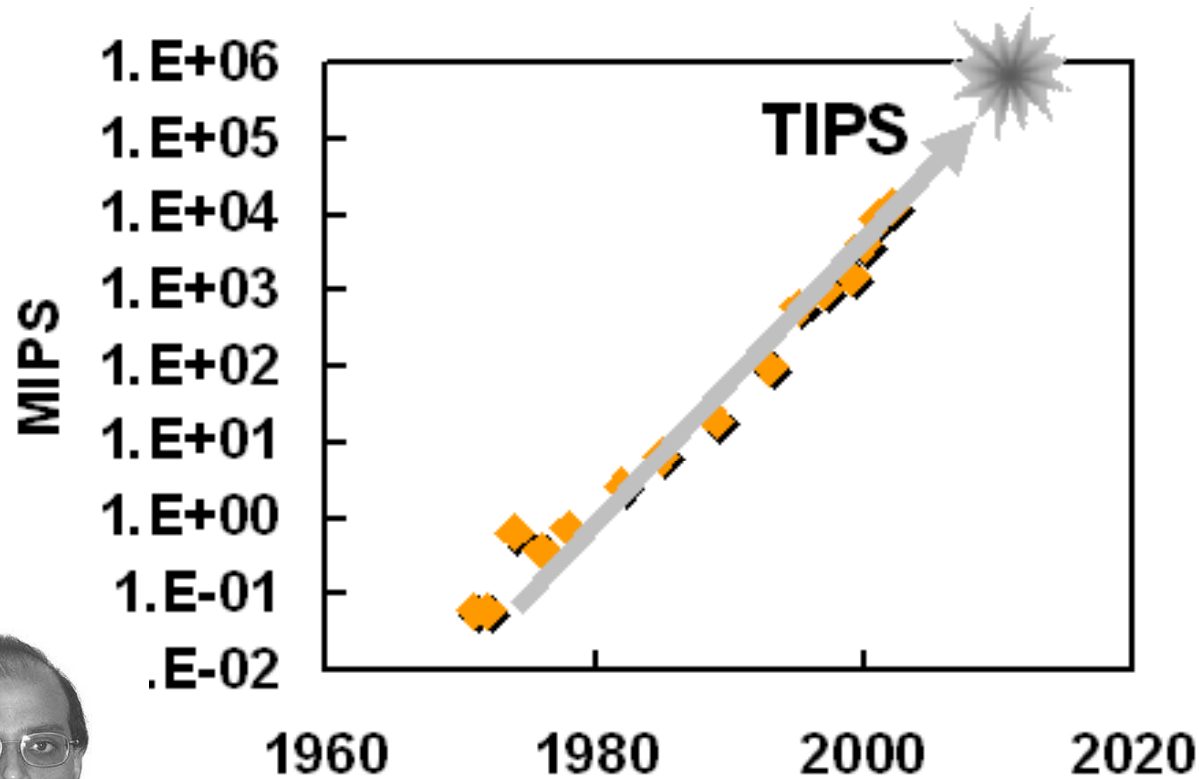
“I have experience only in teaching graduate students [...] and as a result [...] I know that I don't know how to teach.”

***so: please interrupt and engage***

# Gordon Moore

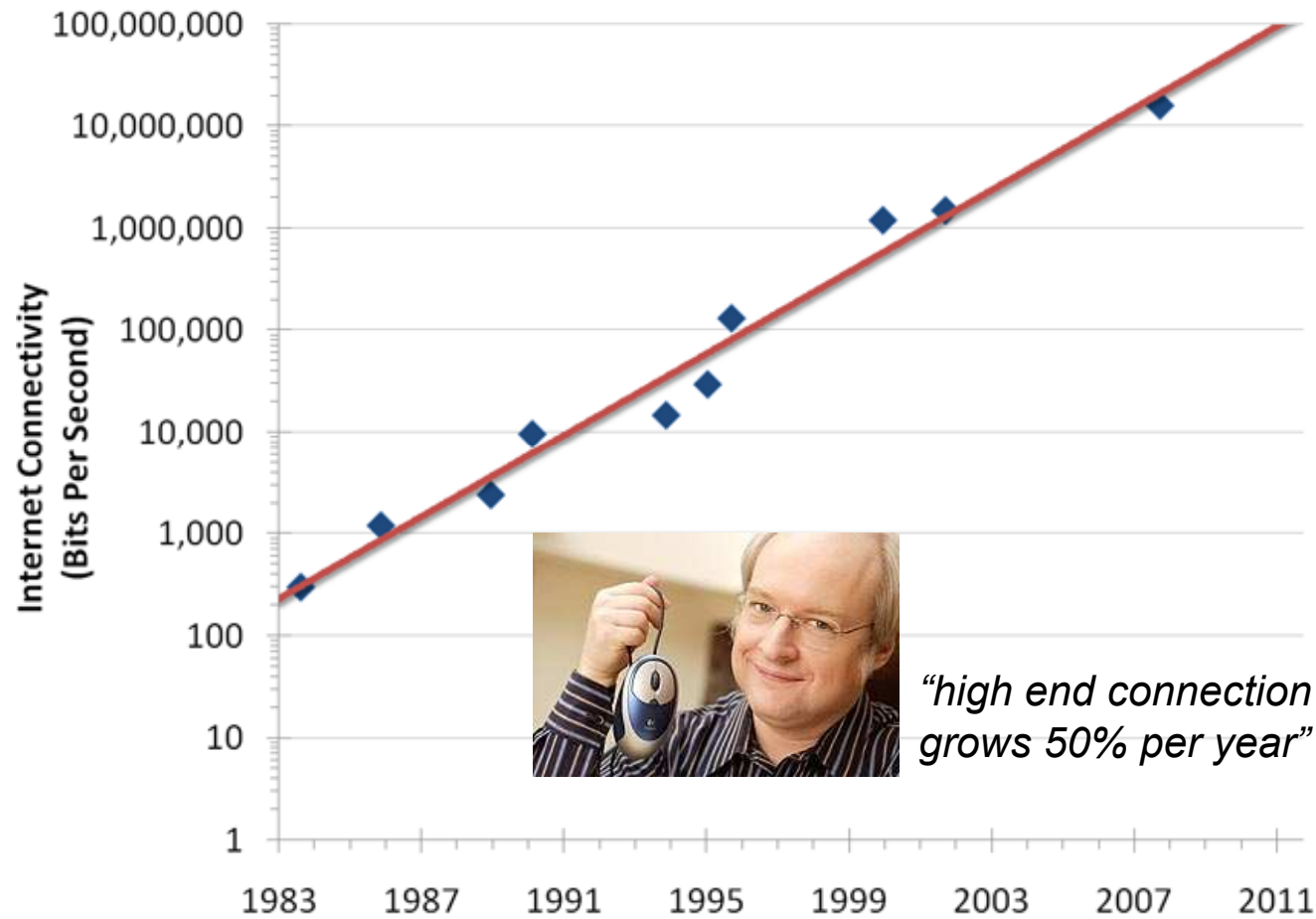


# CPU Speeds Follow Moore



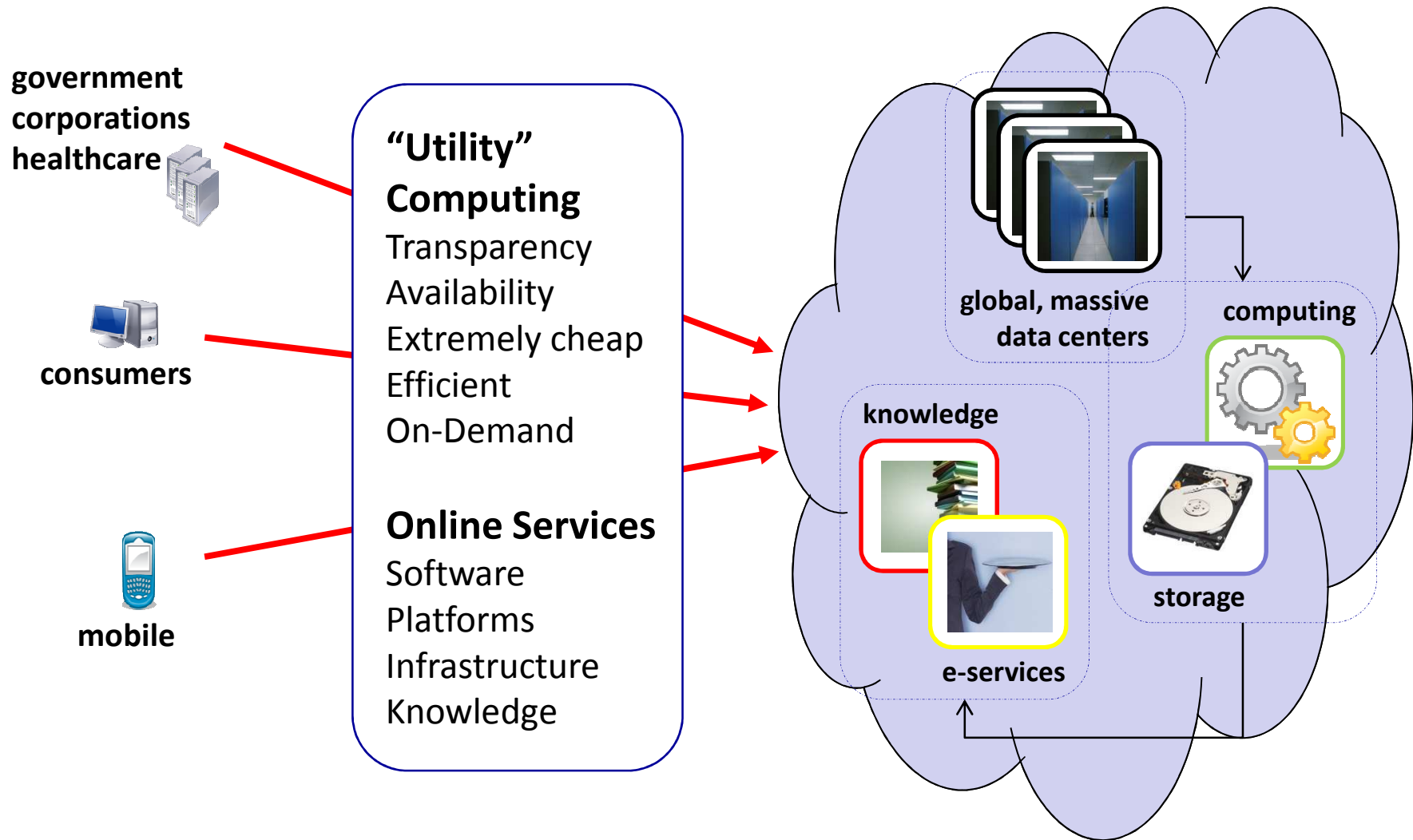
Source: "Gigascale Integration-Challenges and Opportunities", Shekhar Borkar, Director, Circuit Research, Intel Corp.

# Jakob Nielsen



*“high end connection speed grows 50% per year”*

# Thus The Cloud



# Clouds v. Grids v. Clusters v. ...

---

- + Illusion of “Unlimited”
- + No up-front commitment (“pay as you go”)
- + On-demand
- + (Very) Short-term allocation
- + Close to 100% Transparency
- + Increased Platform Independence
- + It is actually here and happening!

# Cloud Flavors

## Traditional Outsourcing [(Semi)Private Clouds]

ACME Corp. manages servers for XYZ Financials

## Clouds

Amazon EC2, Google Apps, MS Azure

## Managed servers

## Un-managed hardware





# But: is it worth it?

## costs vs. benefits

**costs**  
technology costs  
cost of security  
etc.



**clients**

**benefits**  
availability  
opportunity  
consolidation  
etc.

**the "cloud"**

# “Core costs of computing”

---

- + Storage (\$/MByte/year)
- + Computing (\$/CPU Cycles)
- + Networking (\$/bit)

# Reality is more mundane

## Hardware

servers, disks, **network**, racks, power, cooling

## Energy

power, cooling, infrastructure

## People/Service

maintenance, development

## Space



# Size matters

## Home Users (1-10 CPUs)

“no” rent/cooling/administration



## Small Enterprises (up to 1k)

no custom hardware, low utilization

## Mid-size Enterprises (up to 10k)

better network service, better utilization

## Large/Clouds (10k+)

# Clouds

- + Custom hardware
- + Efficient cooling
- + Cross-timezone load shifting
- + High CPU utilization
- + Preferential network deals
- + High Power Usage Efficiency (PUE)



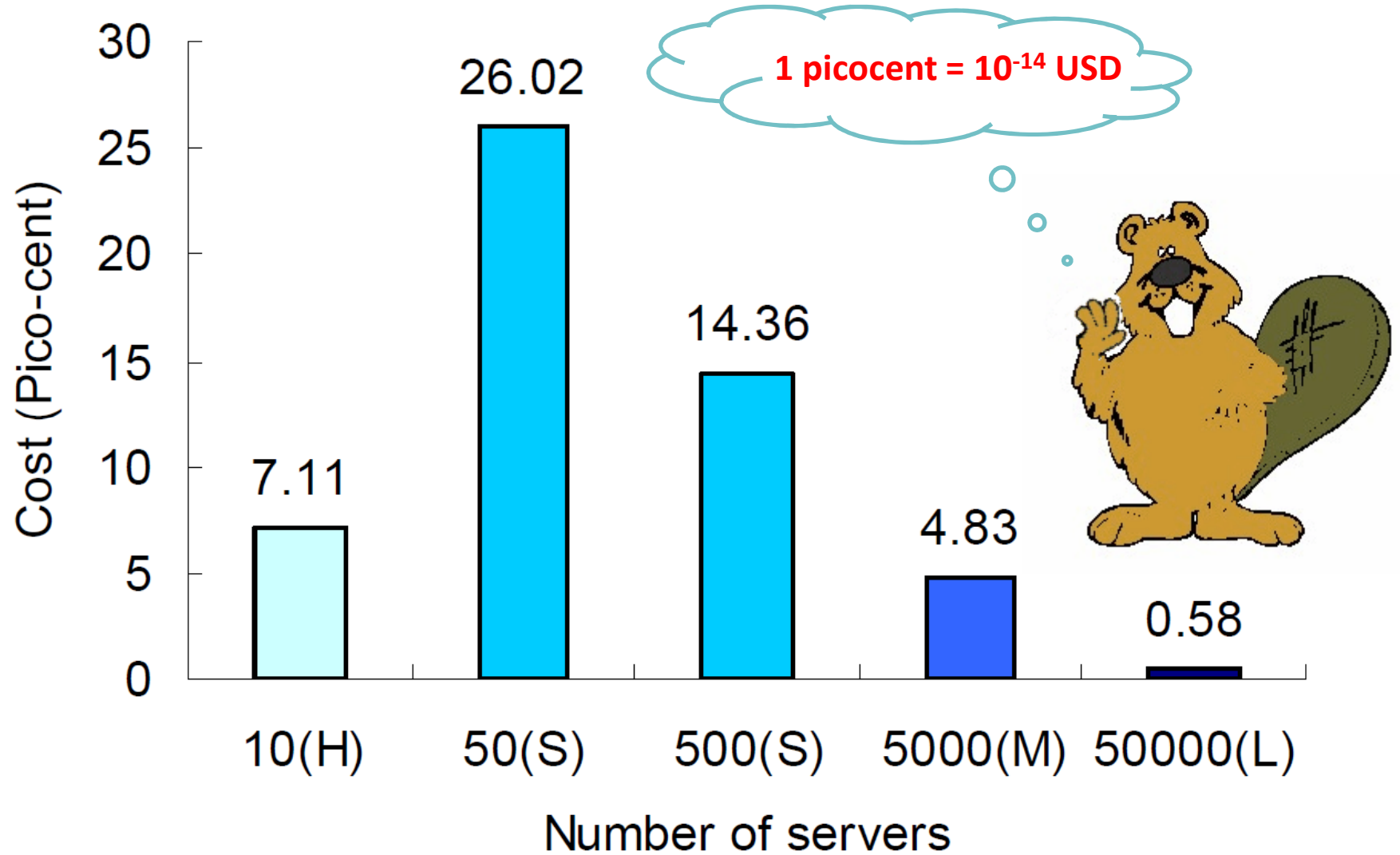
# Finding out the cost of a CPU Cycle

Parameters	H	S	M	L
CPU utilization	5-8%	10-12%	15-20%	40-56%
server:admin ratio	N.A.	100-140	140-200	800-1000
Space (sqft/month)	N.A.	\$0.5	\$0.5	\$0.25
PUE	N.A.	2-2.5	1.6-2	1.2-1.5



$$\frac{\lambda_s \cdot N_s / \tau_s + (w_p \cdot \mu + w_i \cdot (1 - \mu)) \cdot PUE \cdot \lambda_e + \frac{N_s}{\alpha} \cdot \lambda_p + \lambda_w \cdot N_w / \tau_w + \lambda_f \cdot \frac{(w_p \cdot \mu + w_i \cdot (1 - \mu)) \cdot PUE}{\beta}}{\mu \cdot \nu \cdot N_s}$$

# CPU Cycle Cost

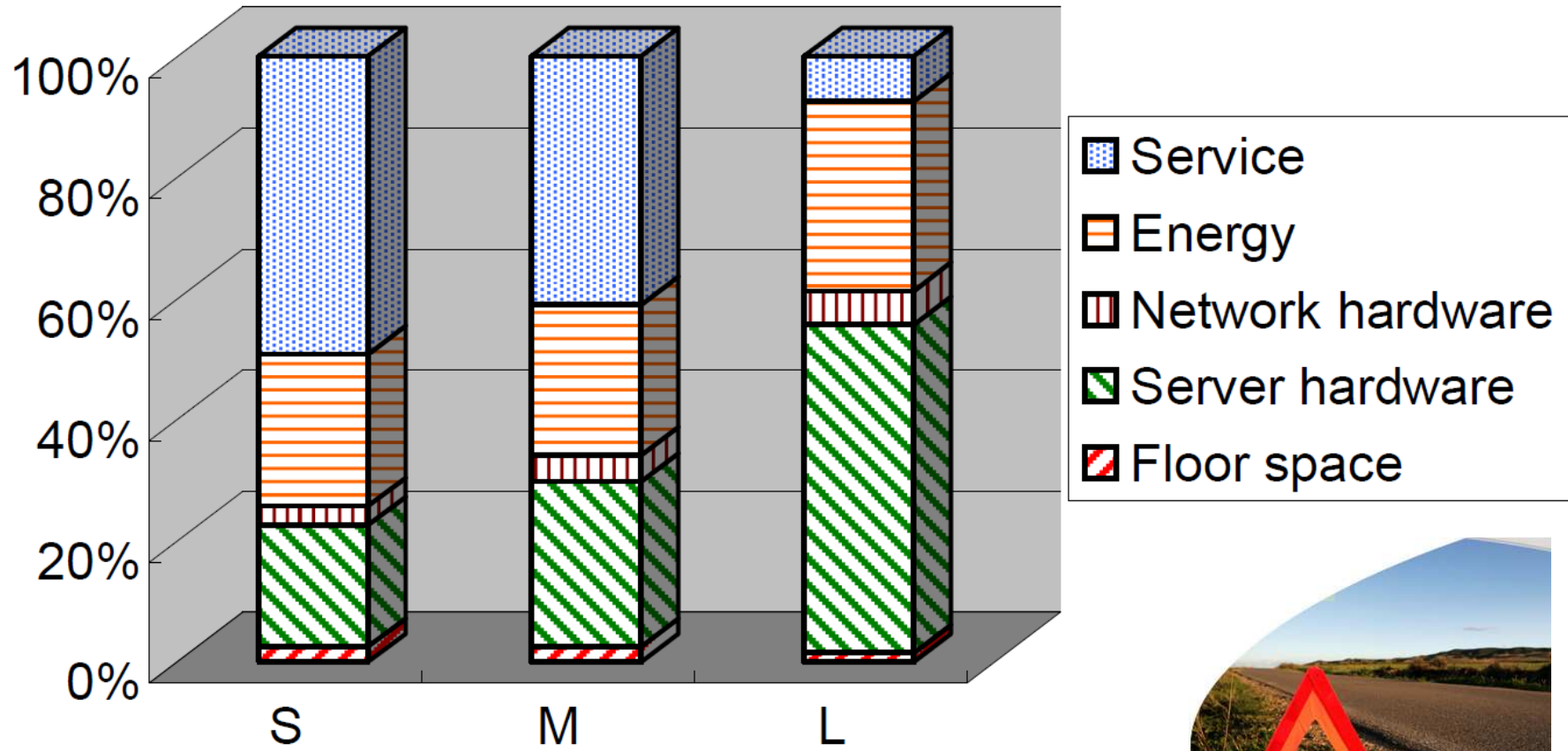


# Today's consumer clouds

Provider	Picocents
	0.93 - 2.36
	up to 2.31
	up to 1.96



# Cost Breakdown



# So: is it worth it?

**Mostly yes ...**

**Why ?**

**1 client cycle**  
6-27 US picocents



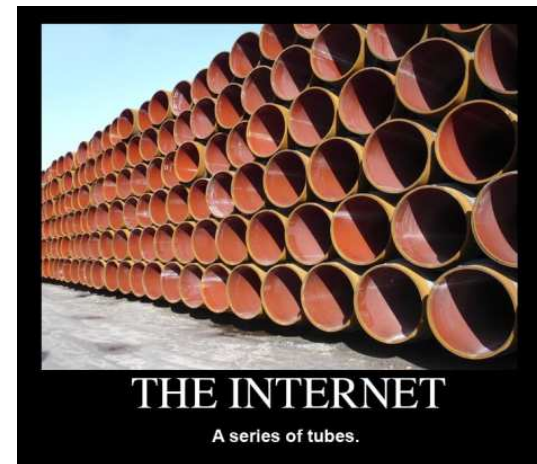
**clients**

**1 cloud cycle**  
**0.58** picocents

# But we are far!

provider	monthly	bandwidth (d/u)	picocent/bit
[Redacted]	\$29.95	15 Mbps /5 Mbps	77/231
	\$44.9	30 Mbps /5 Mbps	58/346
	>\$1000	5-1000 Mbps	5000 (est.)
	\$19.99	1 Mbps/384 Kbps	771/2008
	\$29.99	3 Mbps/768 Kbps	386/1506
	\$42.99	7.1 Mbps/768 Kbps	233/2160
Mid-size	\$95 (est.)	1 Mbps (dedicated)	3665 (est.)
Large/cloud	\$13 (est.)	1 Mbps (dedicated)	500 (est.)

Per bit transfer cost	
<b>H</b> → <b>cloud</b>	800
<b>S</b> → <b>cloud</b>	6,000
<b>M</b> → <b>cloud</b>	4,500



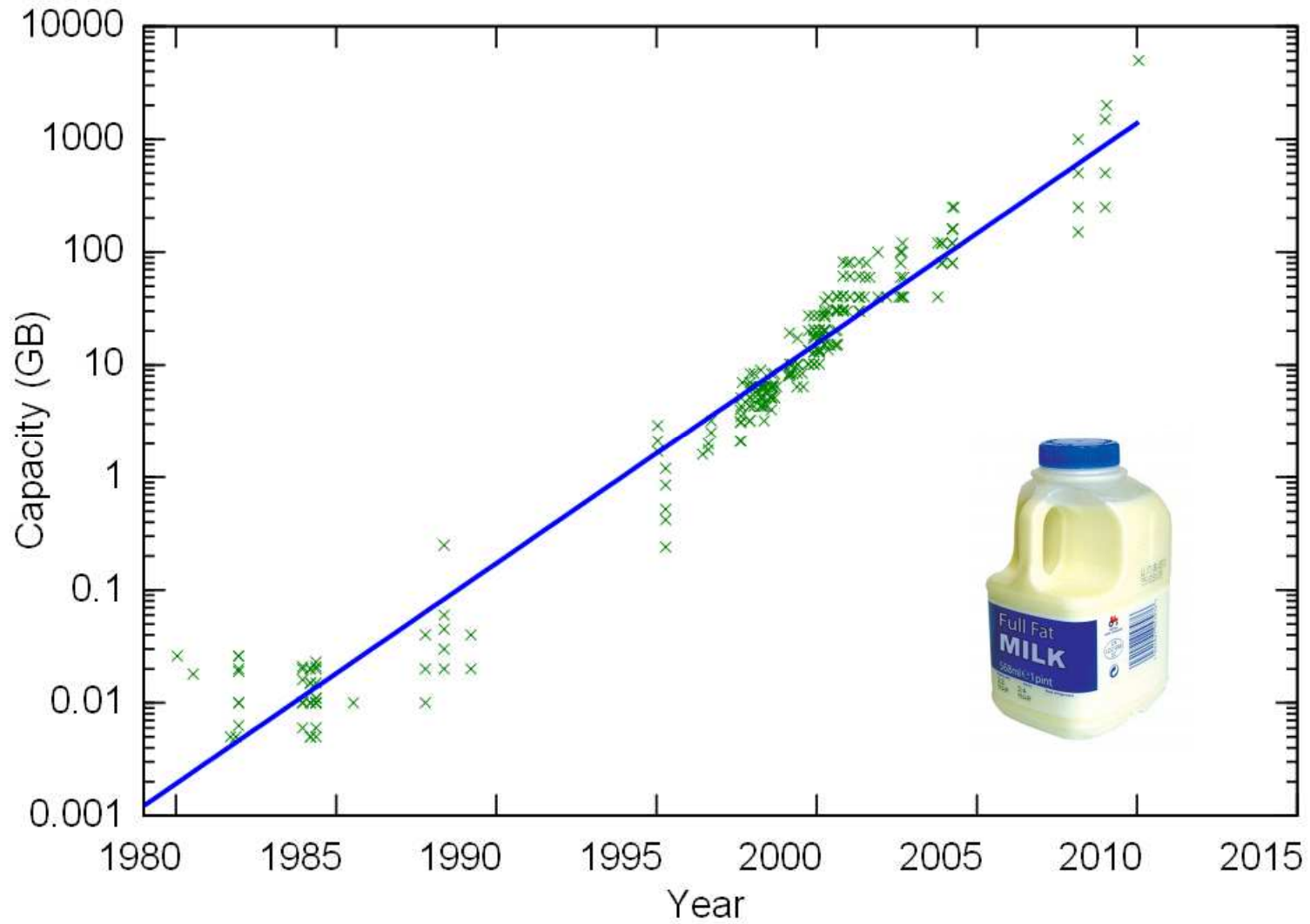
# Storage?

Disk	cap. (GB)	price (USD)	Adj. MTBF (mil.hrs)	amort. acq. (pcent/bit/yr)	power seek (W)	power2 idle (W)	power3 (W)	power cost (pcent/bit/yr)	total cost (pcent/bit/yr)	acq. %	avg. seek time (ms)	avg. seek4 cost (pcents)	power5 read (W)	read cost (pcent/bit)
Maxtor Diamond Max	500	53	0.35	32.89	13.6	8.10	10.85	237.62	270.50	12.16	9.00	377542	11.16	0.03
Hitachi Deskstar 7k500	500	67	0.29	49.89	15	9.60	12.30	269.37	319.26	15.63	8.50	407953		
Hitachi Ultrastar A7K1000	1024	153	0.35	46.36	14	9.00	11.50	122.97	169.33	27.38	8.20	417631		
WD Caviar GP Low Power	1024	103	0.29	37.45	7.5	4.00	5.75	61.49	98.93	37.85	8.90	271994	7.40	0.02
Seagate Barracuda 7200.10	750	63	0.35	26.06	12.6	9.30	10.95	159.87	185.93	14.02	9.25	369615	13.00	0.06
WD Caviar SE16	500	62	N/A		8.77	8.40	8.59	188.01			9.90		8.77	0.04
Samsung SSD	32	269	0.29	3129.65	1	1.00	1.00	342.19	3471.83	90.14	1.70	47912	0.5	0.0017
Intel SSD X18-M	80	389	0.35	1508.59	0.15	0.06	0.11	14.37	1522.96	99.06			0.15	0.0002
Intel SSD X25-M	160	765	0.35	1483.38	0.15	0.06	0.11	7.19	1490.57	99.52			0.15	0.0002

Up to 350 for 3 year lifetime!



# Storage Capacity over Time (retail)




# So are clouds worth it ?

**... not always.**

**CPU Cycle**  
6-27 picocents

**1 bit storage/year**  
6 picocents



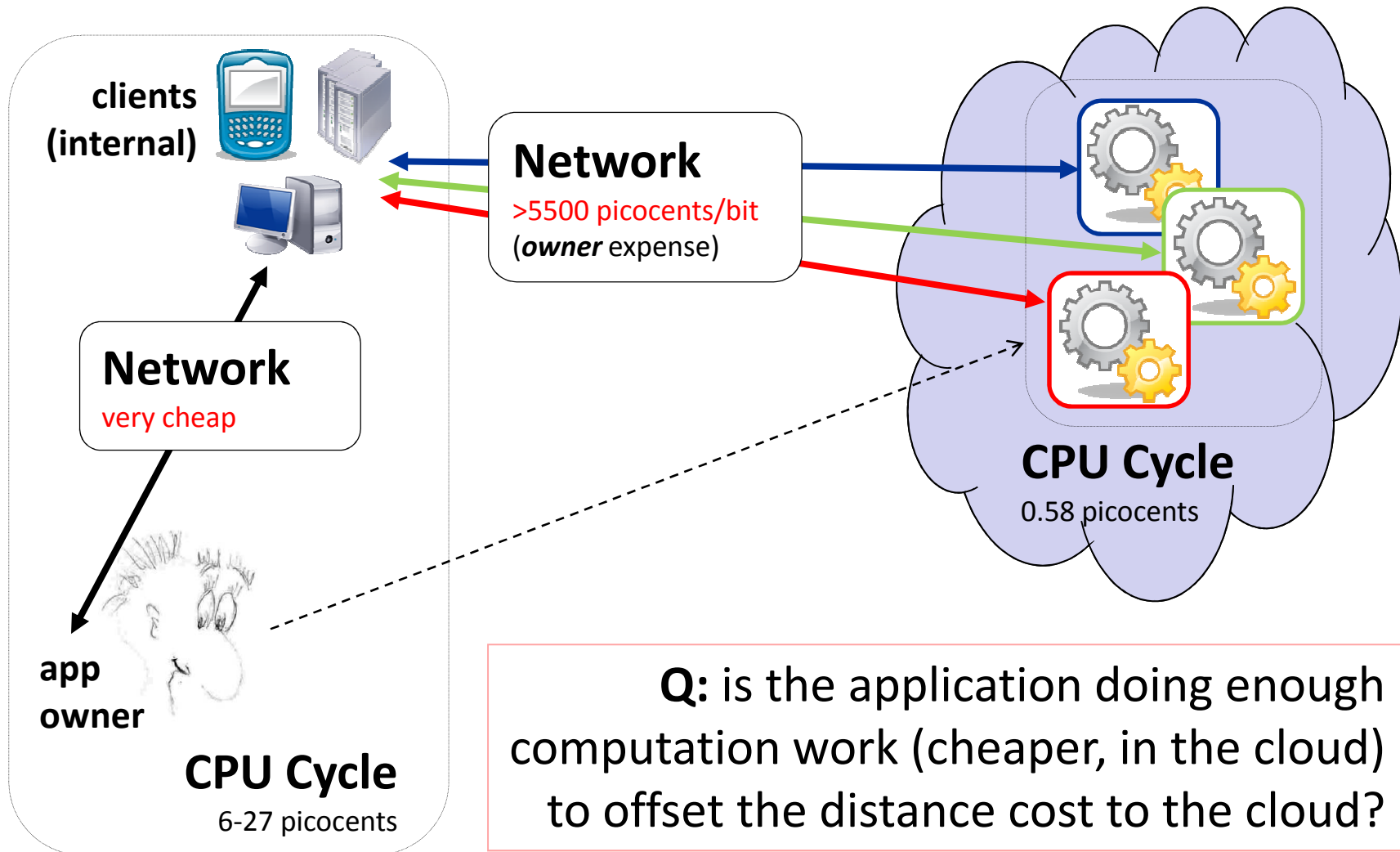
**clients**

**CPU Cycle**  
0.58 picocents

**1 bit storage/year**  
5.3-6 picocents

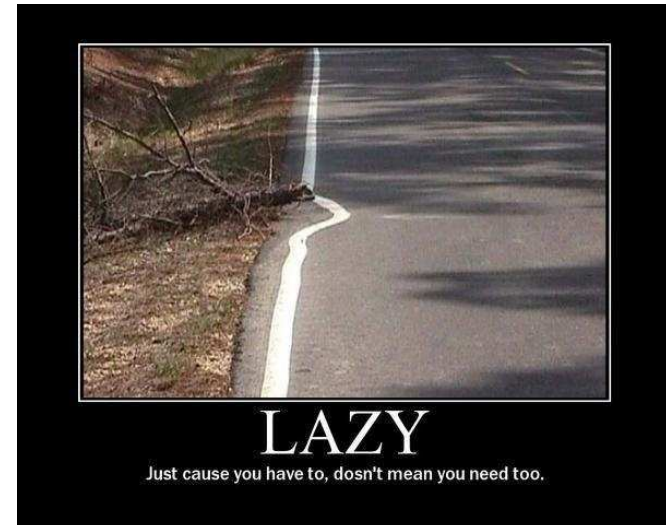
**1 bit network transfer**  
**800-6000 picocents**

# Application Owner == Sole Client



# So when is it clearly worth it ?

**Q:** is the application doing enough computation work (cheaper) to offset the distance cost to the cloud?



## First Principle of Cloud Viability

It is not worth outsourcing any task of less than 4000 CPU cycles per transferred 32-bit input.



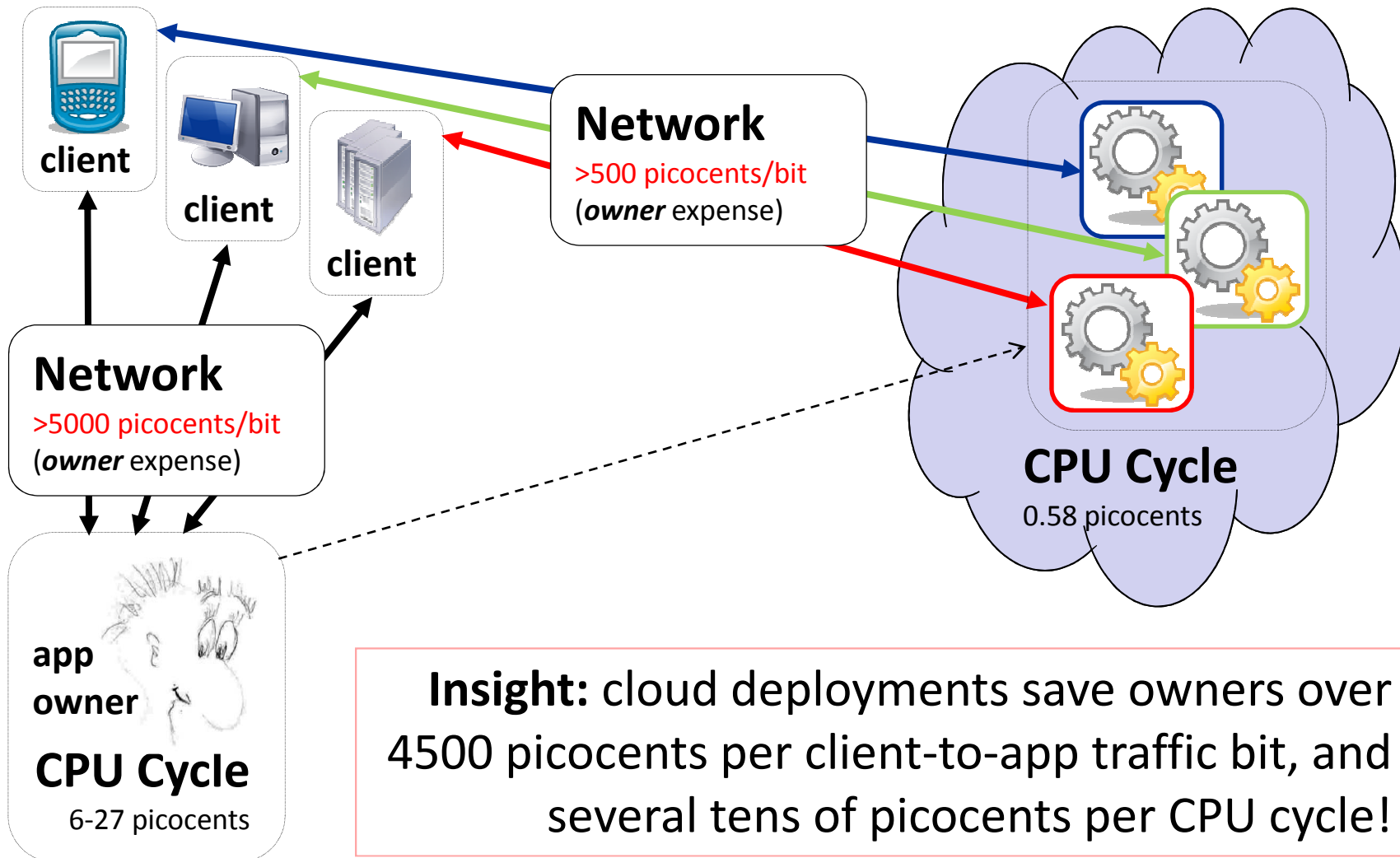
# But wait ... there's more!

**... we had only a partial view.**

The **actual question** to ask: what is the overall application profile (comp+net+storage)

**Second Principle of Cloud Viability** (paraphrased)  
“It is almost always worth outsourcing”

# Application Owner != Client(s)



# Challenges

- + **Interoperability and Standards**
- + Cyber-Security
- + **Privacy and Data Confidentiality**
- + **Shift in Liability**
- + **Regulatory Compliance**
- + Transparent Infrastructure Scalability
- + New Energy Efficient Designs
- + Application Deployment Mechanisms
- + Economic Modeling of new Market
- + **Portability for Legacy IT in Clouds**

# take home stuff



## **Clouds are coming to stay**

technology (fast networks, cheap CPUs, storage) and markets are ripe and will soon reach a critical mass

## **Cloud Computing is extremely cost-feasible**

but the savings are a function of application footprints and requirements.



# `/bin/yes > /dev/null`





Sailing Hobiecats  
on Long Island 😊

